

Seat No.: _____

Enrolment No. _____

GUJARAT TECHNOLOGICAL UNIVERSITY
B.Ph. - SEMESTER-V • EXAMINATION – WINTER -2022

Subject Code: BP506TP

Date: 04/01/2023

Subject Name: Contributor Personality Development Program

Time: 10:30am to 01:30pm

Total Marks: 80

Instructions:

1. Use Only OMR to answer this question paper
2. Attempt all section.
3. Make suitable assumptions wherever necessary.
4. Figures to the right indicate full marks.
5. Student has to darken the circle in OMR answer sheet with the same serial number as per the Serial number of question paper.

Section A

Instructions: This section has 2 case scenarios. Read carefully before answering the subsequent questions. There are 8 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.

Marks: 20

Case 1:

In 2017, the Maharashtra Government was going to make some drastic architectural changes to its buildings to reduce the total energy consumption of the State. In an attempt to save ₹119 crore a year, they were going to make all the existing 5,020 government buildings energy efficient. This was part of the Centre's initiative to 'Make India Energy Efficient.'

Source: Indian Express, Oct 2017.

1. Identify the team member who thinks like a Contributor.
 - a] Ranjit: "This kind of a project is new for me. and I am excited to grow and learn as the project unfolds."
 - b] Deep: "This kind of a project isn't my area of work, so there is not much I can add to my expertise from it."
2. Who do you think would benefit the most by this initiative?
 - a] The government (as all the profits will go to them).
 - b] The people staying in government buildings (as their overall energy costs will reduce).
 - c] The entire nation (because energy will be conserved, and the pollution levels will drop).

3. The team has been assigned a large-scale project for the first time. Whose understanding of the project is likely to be the deepest?
 - a] Dinesh relies on his existing knowledge about the project and works on tasks assigned to him.
 - b] Sharvil researches on large-scale projects and develops his own understanding of them. He discusses his ideas with his team and improves on them.
 - c] Shaurya relies on his colleague's knowledge about the project and works closely with him.

4. If there are too many obstacles in implementing this initiative, what would be the best thing to do?
 - a] Project managers should re-think about starting such a project.
 - b] Project managers should re-think the approach to achieve the project goal.

Case 2:

When Bhavish Aggarwal refused to pay extra fare, he was abandoned by the driver of his taxi in the middle of his journey. This incident made him realize that there is a need to resolve the transportation problems in the country. Along with Ankit Bhati, he founded Ola Cabs in 2010 - a mobile application for personal transportation in India. Through Ola, people could easily book a taxi ride from their mobile phones. By 2014, the company could raise millions of dollars of funds and expanded to a network of more than 200,000 cars across 85 cities. The success achieved by these young entrepreneurs has been phenomenal.

Source: Business Connect, June 2021.

5. Identify the highest level of Contribution made by the founders of Ola Cabs.
 - a] They re-imagined public transportation in the country to make citizens' lives easier.
 - b] They created employment possibilities for taxi drivers across the country.
 - c] They learned how to run a profitable business.

6. What was important for Bhavish in order to unleash his Power to Contribute?
 - a] To look for other successful public transportation apps and models.
 - b] To identify how he could contribute to the stakeholders.

7. Taking inspiration from Bhavish's Creator Response to the situation, how would you respond if the job market is down, and you face challenges while looking for a job?
 - a] "I would take responsibility for finding new ways to reach out to employers and build my capabilities to become the best potential candidate for the job."
 - b] "I would wait for the condition in the job market to improve and then reach out to employers through my network to see if there is any opening."
 - c] "I would apply for each and every job because I may get a call back from anywhere and get selected."

8. As a Contributor taxi driver, it is important to demonstrate Trust Conduct in my interpersonal interactions with my customers because –
 - a] It helps me build my image as a trustworthy person.
 - b] It helps customers rely on what I say to them.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

9. Choose the I-Can thinking –
 - a] Anish: “My parents insist that I should do some household chores, but I cannot because I need to spend time studying.”
 - b] Smit: “I want to pursue a course in Data Science, but since I am weak in Statistics, I will first work on understanding the basic concepts of Statistics.”

10. “I want to remain fit and healthy but am unable to find time while managing my family and work. I am thinking of quitting my job so that I can focus on my health.”
 - a] This is a ‘practical’ response.
 - b] This is a ‘caged’ response.

11. Identify the fruit that Swara has received after being a leader for 9 years in the company –
 - a] Being appreciated and awarded for good performance throughout her career in the company.
 - b] Having deep knowledge and expertise in her field.

12. Identify the Entrepreneurial Career Pathway.
 - a] A footballer who wants to start an academy where specially-abled children can learn to play football.
 - b] A social worker working in an NGO, who wants to address the challenges in society like poverty.

13. Opportunities to Contribute are open even to those who don’t have clear career plans.
 - a] True, we can contribute anywhere we go – be it in our career or in life.
 - b] False, unless we have a career plan, it is not possible to contribute.

14. “Maths is too tough for me. After my 10th Board exams, I will not take it up as a subject.”
 - a] This shows Solution Thinking as the student has arrived at an answer to the problem.
 - b] This shows that the student is avoiding to face the problem.

15. Ojaas has been given a complex assignment to complete. Identify the Contributor approach –
 - a] At first, he can do whatever he can, show it to the teacher, and keep improving so that by the time he submits his assignment, he would have understood the topic well.
 - b] He could solve the parts that he is familiar with and submit his assignment. The teacher will be proud that he has done a part of the complex assignment.

16. What is most important for organizing a successful festival? The different committees –
 - a] Need to do each of their jobs well.
 - b] Need to work closely with each other.

17. As a senior project manager, your advice to a new joiner in office would be –
- a] Ensure that you find out about the client’s overall experience after the project is completed.
 - b] Ensure that you know your part of the project and you complete it on time.
18. A music teacher spends more time with her talented students and leaves the rest of the class to her assistants. What is your view?
- a] She will be able to spot new talent only if she engages with all the students.
 - b] Her time is used best for grooming the talented students.

Section C

Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.

Marks: 10

19. Anita is a high performer in her college. She wishes to help her classmates in subjects they want to improve in. Which of the following choices are most contributive? (*Rank the different responses in the order of most contributive to least contributive.*)
- 1. Give all her notes to her classmates so that they can study on their own.
 - 2. Take short crash-course sessions for subjects that everyone needs to improve on.
 - 3. Clarify everyone's doubts on a one-on-one basis.
 - 4. Help only those students who will be able to improve and score well.
- a] 4-1-2-3 b] 2-3-1-4 c] 2-1-4-3 d] 3-2-1-4
20. Farukh wants to pursue his passion for painting as his career. Which of these statements are contributions that he can make as a Professional Achiever? (*Choose the most appropriate option out of the four given.*)
- 1. He can be recognized by showcasing his paintings in exhibitions across the country.
 - 2. He can participate in multiple National and International level competitions to prove to himself (and others) that he has made the right career choice.
 - 3. He can be the ‘go to’ person in his field where other aspiring painters can go to him for knowledge and guidance.
 - 4. He can create his own painting style and set new standards of excellence.
- a] 3 b] 3 & 4 c] 1 & 3 d] 2 & 3

21. Which of these candidates has truly expanded their Power to Contribute as a Class Representative? (*Rank the different responses in the order of most contributive to least contributive.*)
1. "I want to make sure that my concerns are taken up by the Management of the college."
 2. "I hope to find solutions to challenges faced – not only by students, but also the teachers, non-teaching staff, and the college overall."
 3. "My aim is to ensure that teachers don't face any problem while doing their duties in the college."
 4. "I want to ensure that I represent the students' and teachers' concerns to the Management of the college in a fair and transparent manner."
- a] 2-1-4-3 b] 3-1-4-2 c] 2-4-3-1 d] 4-1-2-3
22. Which of these candidates recognises Utility Value the most while studying Maths for their entrance exam? (*Choose the most appropriate option from the four given.*)
1. Ram: "Solving these Maths problems will help me score well in my exams as the remaining syllabus is based on these concepts."
 2. Sanju: "Why are they making me solve Maths problems – a subject that I do not enjoy studying?"
 3. Pritam: "With every difficult problem that I solve, I feel more confident than before!"
 4. Diaan: "I have spent way too much money on taking extra classes to learn and practice fundamentals."
- a] Pritam b] Pritam & Sanju c] Ram d] Diaan
23. A movie Director requests the public to not watch pirated copies of his new film. Given below are ways in which the public responds. Identify the response that demonstrates Trust Conduct. (*Rank the different responses in the order of most contributive to least contributive.*)
1. "Only if we respect the Director's request, will due credit reach the entire team who has put in many months of effort."
 2. "We should see the reviews of the film and then decide where to watch the film."
 3. "As movie viewers, we have the right to decide and do what feels right to us, according to our convenience."
 4. "As movie viewers, we should not let our convenience be a top priority."
- a] 1-3-4-2 b] 1-4-2-3 c] 2-4-3-1 d] 1-2-3-4

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

24. Sunita has joined a new organization. Her boss requests her to prepare and lead a meeting scheduled with senior stakeholders of the organization. She is nervous as she has never done this before. What should Sunita do?
- a] Sunita can sit with a colleague and learn how to make an effective presentation for her meeting.
 - b] Sunita can discuss with her boss about the subject of the meeting so that she knows how to answer any questions in the meeting.
 - c] Sunita can spend time preparing thoroughly and practicing for the upcoming presentation.
25. A researcher is part of a team working on a new vaccine that is tricky to develop. If he chooses to take responsibility to deal with such situations, he can –
- a] Focus on solving the challenge and start designing alternative ways to solve it.
 - b] Decide to report the problem to his seniors and await their orders.
 - c] Decide not to participate in any future project for developing new vaccines.
26. Sunjoy decides to join whichever regional football team offers him a position as he is impatient and wants to avoid uncertainty of not being selected at all. What would be the long-term consequence of such a decision?
- a] He would not be able to leave this team even if other, better teams offer him a position.
 - b] He would lose the opportunity to build his patience.
 - c] He would not build the capability to adapt to new and ambiguous situations.
27. Manthan has started his new IT company. He is constantly looking for the right people to implement and deliver projects on time in a reliable manner. He is developing as a –
- a] Entrepreneur
 - b] Sustainer & Builder of Institutions
 - c] Changemaker
28. When writing a ‘Statement of Purpose’ (SOP) while applying for job, what would you focus on?
- a] Writing your aspirations in a clear and structured way, so that the hiring managers can easily understand it.
 - b] Presenting yourself well through the SOP, so that you can make a good impression on the hiring managers.
 - c] Writing the document perfectly with no errors, so that it is easy for the hiring managers to read it.

29. Narek tells his family that he wishes to eat healthy food at home rather than in a restaurant on his birthday. What else can he choose to do to create maximum value possibilities in this situation?
- He can ensure that all family members sit together for the meal.
 - He can help to set up the table.
 - He can tell his family members that he does not expect any gifts.
30. Tanisha works in the Innovation Department of a mobile company. The team is innovating one mobile component to decrease battery consumption. As a part of the team, how can she contribute to the success of this project?
- She can contribute by including some people from other departments who are willing to take it forward.
 - She can contribute by doing her part of the work without mistakes in order to complete the project.
 - She can contribute by taking guidance from experts and finding different ways to experiment with it.
31. Thuna completes the housework only when her mother is unwell. Why do you think it is important for Thuna to get involved in whatever else is happening in the house, irrespective of her mother's health?
- Thuna needs to get involved so that her mother can relax knowing that her daughter is managing the house.
 - Thuna needs to get involved so that her parents can be proud of her.
 - Thuna needs to get involved so she can help all the family members and also learn to manage the house.
32. A team is looking for a new treatment for old age-related medical problems such as Alzheimer's disease. For the past three months they have not made much progress towards finding a concrete solution. If they continue, how will it help them in the long run?
- The team will not give up but continue with the research.
 - It will make the team members develop persistence and patience.
 - It will make the team believe that together they can find solutions to tougher challenges in the future.
33. All students are working in multiple teams for an upcoming national seminar. The sponsorship team hears that one of the big sponsors is withdrawing their funding for the seminar. Which of these immediate actions would help to build trust between teams organizing the seminar?
- By giving a warning to all the teams that they may have to rethink their work based on lesser funds.
 - By taking up the matter with the Principal and the Faculty in-charge immediately.
 - By starting to look for alternate sponsors so that other teams don't have to change their plans.