

Enrolment No./Seat No _____

GUJARAT TECHNOLOGICAL UNIVERSITY

BE- SEMESTER– VI EXAMINATION – SUMMER 2026

Subject Code:3160002

Date:20-05-2026

Subject Name:Contributor Personality Development Program

Time:10:30 AM TO 01:00 PM

Total Marks:70

Instructions:

1. All questions are compulsory..
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.
5. There are 29 questions (in 4 sections) in this question paper.
6. Use only OMR to answer the question paper

Section A

Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.

Marks: 10

Case:

Rahul Bakare was a mechanical engineer who had built a comfortable life working in the US gaming industry. But one question kept troubling him: why do farmers still take their lives over water? During Maharashtra's severe drought in 2013, he returned to India, bought a small farm, and spent time in affected villages. Over the next few years, he worked on over 80 water projects to understand the problem from the ground up.

What he discovered was striking - borewells across India were only withdrawing water, never recharging it. Partnering with water expert Vinit Phadnis, he invented BoreCharger - a device that goes deep into existing borewells and creates small openings, allowing water from upper layers of the ground to flow down and refill the deeper, dried-up ones.

Today, over 4,000 borewells across 12 states have been revived, recharging 650 crore litres of water and bringing relief to thousands of farming communities across India.

Source: www.thebetterindia.com

1. Rahul left a comfortable career in the US and returned to India to work on water shortage. As a Contributor, what would have been his motive?
 - a] He wanted to use his engineering skills for a more meaningful and impactful career.
 - b] He was troubled by the suffering of farmers and felt like he had to do something about it.

2. Instead of drilling new borewells, Rahul chose to recharge existing ones. Which of these options best explains why this reflects Solution Thinking?
 - a] Drilling new borewells was too expensive and time-consuming for most farmers.
 - b] Recharging existing borewells was a faster and more practical way to restore water.
 - c] By addressing why borewells were drying up in the first place, he found a solution that would be more long-lasting.
3. Before inventing BoreCharger, Rahul spent years working on over 80 water projects and understanding the problem from the ground. What does this tell us about his approach?
 - a] He needed time to build the technical skills required to develop a solution.
 - b] He wanted to understand how the water system worked and learn from local experts before attempting to solve it.
 - c] He believed that he would find a solution that worked only by going deep into the problem and addressing its root cause.
4. BoreCharger has revived over 4,000 borewells and recharged 650 crore litres of water across 12 states. What kind of value has Rahul's work created?
 - a] He has built a successful enterprise that has grown significantly across India.
 - b] He has created lasting water security for thousands of farming communities.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

5. Two friends attend a theatre performance for the first time. Who is showing Experiential Value?
 - a] Mihir – “I have never seen such powerful performances before. Watching the actors bring the story to life was truly memorable!”
 - b] Supriya – “The costumes and lighting were perfect for taking great photos for my Instagram post. It will get so many likes!”
6. Ganga is the class representative of her college. How would she practice Enlightened Self-Interest in her role?
 - a] She efficiently handles all her responsibilities and completes her tasks on time, so that no one has reason to complain.
 - b] She considers the concerns of students, teachers, and the administration in every decision she takes, and thinks about how all of them can be addressed.
7. Your friend asks you for confidential information about the company you work at because he is thinking about investing in their shares. As a Contributor, what would you do?
 - a] Deny providing any data, as it is confidential.
 - b] Share some part of the data you have, so that you don't disappoint him.

8. Noor is an architect who is about to submit building plans to her team before the review meeting. Just before submitting, she notices a small measurement error in one of the sections. As a Contributor, her response would be to –
 - a] Correct the error before submitting so that the plans meet the expected standard, and she feels confident about what she presents.
 - b] Submit it as is, since the error is minor and may not be noticed. It is more important to be on time for the review meeting.
9. Which of these software engineers' understanding of programming is likely to make an app more effective for users?
 - a] Devesh – “Programming is mainly a way to create a better experience for the user.”
 - b] Vikalp – “Programming is a sophisticated way to make the business processes more efficient and effective.”
10. Raul has recently joined a new company and is struggling to keep up with the pace of work. Which of these responses shows he is a Solution Thinker?
 - a] “It’s tough right now but I’ll manage somehow. Things will probably get better once I get used to the work here.”
 - b] “Let me figure out what exactly I am struggling with and find ways to get better at it.”
11. During a national crisis, which is a better way for the Government to earn the trust of the people?
 - a] By making promises about what they want to do during times of crisis.
 - b] By keeping their promises and taking specific steps to manage the crisis.
12. While walking through your college corridor, you notice a student being bullied by a group. The other students nearby are watching but are not doing anything about it. As a Contributor student, what would you do?
 - a] Feel concerned but continue walking, as getting involved may make things worse for you and for the student being bullied.
 - b] Alert a nearby teacher or staff member immediately so that the situation can be addressed, knowing that you are likely to be troubled by the bullies later.
13. A salesperson is likely to be more successful at work when –
 - a] S/he executes a sale with high profits for the company.
 - b] S/he executes a sale that benefits both the company and the customer.
14. Akansha has an extraordinary idea for a science project, but it requires very expensive parts and materials. What needs to be her next step?
 - a] It is best to forget this idea and take up a project that does not involve expensive parts.
 - b] Best to try and search for the materials from places like low-price shops, second-hand sellers etc. to make her project happen.

Section C

Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.

Marks: 10

15. Shambhavi aspires to become a successful writer. What is your advice to help her make this journey? *(Rank in the order of most contributive option to least contributive option.)*
1. She can just follow other successful writers and try to imitate their writing skills.
 2. She can enroll in writing courses to develop her skills and perspective.
 3. She can focus on creating a network in her field so that she can write for newspapers and magazines.
 4. She can read different kinds of literature, practice writing every day, and continuously seek critical feedback to keep improving her writing.
- a] 4-3-2-1 b] 1-3-2-4 c] 2-4-3-1 d] 1-2-3-4
16. You and your friends work with a local NGO who has organized a cleanliness drive in a locality. Whose suggestion is most contributive? *(Rank in the order of most contributive option to least contributive option)*
1. Chandan: "We should find a way to involve more people from the locality so that after the cleanliness drive, they will continue to keep it clean."
 2. Ayushi: "I think we should clean the beach area first and we can take before and after pictures. It will get a lot of 'likes' on social media."
 3. Gabrielle: "We should start from our old school. It will bring up so many memories, and current students can join in too!"
 4. Rekha: "We can ask the locality people about which area is the dirtiest and work from there."
- a] 1-4-3-2 b] 1-2-4-3 c] 2-3-1-4 d] 3-4-2-1
17. When you think of multiple stakeholders involved in any situation and try to arrive at a shared goal that takes into account their concerns, you are practicing – *(You can choose more than one statement)*
1. Enlightened Self-Interest because you are thinking about everyone and not just yourself.
 2. Decision-Making because you are creating value for all the stakeholders.
 3. Finding Solutions because you are trying to find a common answer.
 4. Active Sympathy because you are trying to imagine other people's concerns.
- a] 1 b] 4 c] 2 & 3 d] 3
18. Cellphone service providers have a lot of personal information about subscribers like you. Why shouldn't they provide this data to others? *(Rank in the order of most contributive option to least contributive option.)*
1. It is not said but expected by subscribers that their personal information shall not be shared.
 2. They will lose the loyalty of their subscribers.
 3. Subscribers have not given them permission to do so.
 4. The data can be misused by someone else for their own gains.
- a] 3-2-1-4 b] 3-1-2-4 c] 1-3-4-2 d] 3-4-1-2
19. Nandita is a senior doctor at a hospital. She has been offered a chance to lead a new free health camp program for patients in remote villages. This is the first time her hospital is running such a program. What should Nandita do? *(Rank in order of most contributive to least contributive.)*

1. Decline the offer if she cannot ensure its success.
 2. Ensure that she has all the necessary support available, before agreeing to take it up.
 3. Keep a back-up plan ready in case the program does not work out.
 4. Choose to start the program and make sure that the villagers are benefitted through the camps.
- a] 3-4-2-1 b] 4-3-2-1 c] 4-2-3-1 d] 2-4-3-1

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

20. A student is solving difficult Math problems. Which of these reflect Utility Value?
 - a] Solving the problems will help the student get high marks in the exams.
 - b] The student, with practice, can solve Math problems faster.
 - c] With every difficult problem that the student solves, they will feel more confident.
21. Vikram is a young journalist who has been assigned to write a feature article on climate change for a leading magazine. He has done some initial research. How should he approach the article?
 - a] Reach out to other journalists who have written on similar topics and learn from their approach.
 - b] Write the article based on what he already knows about the topic and submit it on time.
 - c] Read research by climate scientists and experts and keep improving the article until he has thoroughly understood the subject himself.
22. A team of Medical Representatives are asked to promise a full money-back guarantee while selling a new medicine to doctors. What will a Contributor Medical Representative think?
 - a] What will be the impact on sales of the medicine in the market?
 - b] What will be the economic impact on the company and the doctors?
 - c] What will be the impact on doctors, patients and the public, both in the short term and in the long run?
23. Which of these actions best describes Enlightened Self-Interest thinking?
 - a] Shreekala works sincerely every day to complete her assignments on time.
 - b] Mrunalini stays back after every dance rehearsal to practice her own steps and help others, because each member's performance will affect the group's stage performance.
 - c] Hetal acknowledges every member of her team when receiving the 'Star Performer of the Month' award.
24. An advertisement for a fairness cream was withdrawn after it was found that it made false claims. Under what conditions should an advertising agency apologize to the public?
 - a] Only if the long-term consequence on their customers is damaging.
 - b] Only if the claims they made in the advertisement turned out to be false.
 - c] Only if the false advertising is proved in a court of law & the court orders them to apologize.

25. Sana has some personal banking work to finish today. Her boss is out of office for the day. As a Contributor employee, what should she do?
- a] Inform her boss, as per company policy, that she will be spending some time doing personal work.
 - b] Inform her colleagues that she will be out for some personal work and contact her only if it is an emergency.
 - c] Think of all colleagues and clients who may need her for some work and inform them in advance so that work does not get delayed.
26. According to you, what do you think are the payoffs of seeking 'clarity' when engaging with any subject?
- a] You are able to get good marks in that subject.
 - b] You are able to communicate your understanding of the content to others.
 - c] You are able to develop your own understanding of the subject by connecting it to several real-world examples.
27. Sandy makes it a point to pick up his daughter from school at least twice a week and interacts with her class teacher once a month. Which reason shows he is thinking in Enlightened Self-Interest?
- a] The teacher is likely to give more attention to his daughter.
 - b] He gets to spend more time and bond with his daughter.
 - c] With regular interactions, he and the teacher can work together to better support his daughter's development.
28. An NGO working for village children's education finds out that children in these places are not attending school because they help their families in the fields. They appoint Govind to reduce school dropouts. What can he do?
- a] He can follow the supervisor's guidelines and make as many home-visits as possible each day.
 - b] He can try to convince the children to attend school as it is their right.
 - c] He can meet the families to understand the situation and find a solution that addresses the concerns of parents, school and children.
29. Prajakta says that when she travels to a new place alone, she not only enjoys it but also overcomes her fear of traveling alone. What kind of value is she seeing?
- a] She is seeing experiential value.
 - b] She is seeing human & social value.
 - c] She is seeing both experiential and human value.