

GUJARAT TECHNOLOGICAL UNIVERSITY
B.Ph. SEMESTER- V EXAMINATION – SUMMER 2024

Subject Code: BP506TP**Date: 17/05/2024****Subject Name: Contributor Personality Development Program****Time: 02:30pm to 05:30pm****Total Marks: 80****Instructions:**

1. Use only OMR to answer this question paper.
2. Attempt all section.
3. Make suitable assumptions wherever necessary.
4. Figures to the right indicate full marks.
5. Student has to darken the circle in OMR answer sheet with the same serial number as per the serial number of question paper.

Section A

Instructions: This section has two scenarios. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.

Marks:20

Case 1:

In a news article of 2017, people read about the case of Film and Television Institute of India (FTII). The students of their acting course had decided to boycott classes as their demand to extend the Dialogue Exercise workshop to 3 days (eight hours a day) from the earlier planned 2 days (12 hours a day) was not met by the administration. While the students stated that it was inhuman to work for 12 hours a day, the administration explained that this move is meant to help students focus on completing their other projects and course work within the duration of their course. Rejecting the alternate options suggested by the administration, students remained adamant on not attending their Dialogue Exercise meetings. The institute planned to take strict action.

Source: Hindustan Times 12/10/17

1. What could be the reason for such conflicts between students and college administrations?
 - a] Lack of adequate systems and policies to resolve such issues.
 - b] Lack of clear and open communication between the relevant parties.
2. The problem between the administration and students could have been avoided if the administration had made an effort to –
 - a] Discuss with all involved on what could be a shared goal in such a situation.
 - b] Listen to the grievances of the students.
 - c] Be strict with specific students before it became a big problem.

3. In the case, students boycotted and disrupted classes to demonstrate their point-of-view. As a student yourself, what is the best way to think-through the situation?
 - a) What is it that we really want to achieve?
 - b) Are there smarter ways of getting to what we want?
 - c) What are other ways to make people aware why we are boycotting the meetings?
4. In the above case, if you were part of the administration, why would strict action be important?
 - a) To ensure students learn from the workshop.
 - b) To ensure the course gets over on time.

Case 2:

Thousands of women every year, especially in Punjab and Haryana, fall prey to marital fraud by Non-Resident Indian (NRI) spouses. After marriage, the NRI grooms abandon their wives and leave suddenly.

A small group of affected women have decided to come together to fight back, not only for themselves, but also for thousands of others who are affected like them.

Bringing the offenders to justice is not simple, as there are no existing provisions in law to effectively address this kind of crime. These women have collaborated with the Regional Passport Office (RPO) to take action like suspending the passports of the NRI spouses & withdraw their visas, so that they can be brought back to face the law in the country.

The RPO offered these women a space to work in, along with a dedicated telephone line to reach out to other such victims and gave them basic training on how to process complaints. They help hundreds of affected women collect the necessary documents, copies of FIRs, etc. and prepare all the paperwork needed for suspension of passports.

Source: www.indiatoday.in ; 21 January 2019

5. What kind of thinking would best help the RPO and the government, who have the necessary authority and power, to address this issue?
 - a) We can counsel the affected women and help them come out of their troubles.
 - b) We have the power to punish the men and deliver justice to these poor women.
 - c) We can strengthen the self-esteem & confidence of women so that they themselves can fight back.
6. What made these women come together to take action?
 - a) They believed “It is up to us to find answers to our troubles and take charge of our lives.”
 - b) They believed “We will get justice if people see that so many of us have been affected.”
 - c) They believed “Together, we can make sure that our situation is considered by the concerned authorities.”
7. What kind of thinking will have a long-term impact?
 - a) Strict implementation of punishment to the men who are found guilty of abandoning their wives after marriage.
 - b) Helping families to understand that getting their girls married off is not an end to their responsibilities.

8. What would be a smarter thing to do when trying to solve tough problems?
- a] We must find solutions that prevent problems from occurring.
 - b] We must find solutions to problems as they keep coming up.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

9. Sohain has a complex Mathematics assignment to complete, and the submission date is coming soon. What should he do?
- a] He could break up the assignment into small components and solve each one systematically.
 - b] He could solve the parts that he is familiar with and finds easy to solve.
10. Your friend wants confidential information from your company because he is thinking about investing in their shares. Trust is built when –
- a] You don't provide/ deny providing any data, as it is confidential.
 - b] You give some part of the data that you have so that you don't disappoint him.
11. Sarathi is a mountaineer, who is invited to participate in an Antarctic expedition. She knows how difficult this expedition would be, but how it has always been her dream. If Sarathi has a Growth Identity, how would she think?
- a] "Let me set up daily milestones to increase my stamina and adjust my diet before the expedition."
 - b] "Since I have never dealt with extremely cold weather conditions, I am going to find it difficult throughout the expedition."
12. Who is demonstrating Contributor thinking?
- a] Arinjay – "Let's find an alternative way to organize the event while following the rules. This way, we will all have a good time together and make the event successful."
 - b] Megha – "Let's ask someone experienced about how they arranged this event before. This way, we can know the established process and structure, making it faster for us to finish the planning."
13. Rashu works in the government. Her seniors appreciate her hard work. If she was looking for Sustainable Success, what would she say?
- a] "By working hard, I also developed my abilities and confidence."
 - b] "Since I worked so hard, I should demand more rewards from the department."
14. Priyanka wants to write an article on the judgement of the Supreme Court on the equal role of women in the armed forces for her college paper. The article should focus on –
- a] The importance of accepting women professionals.
 - b] The history of struggle of women in the armed forces.

15. Which of these reflect a Contributor's thinking?
 - a] We can choose to keep expanding our Power to Contribute in any career.
 - b] Specific roles/ careers like doctors, nurses, teachers, government workers, etc. allow us to unlock our Power to Contribute.
16. Which of these auto-rickshaw drivers has a wider understanding of his role?
 - a] I take passengers from Point A to Point B.
 - b] I ensure that passengers who ride with me reach their destination on time, and safely.
17. Two teachers are correcting answer sheets. Which of them is practicing Active Sympathy?
 - a] Monal – “How can I correct papers fast? There should be some AI technology to do this faster.”
 - b] Sheetal – “How to give feedback in the paper so that the student learns to answer these questions better?”
18. When designing a new lab coat for physicians and doctors, who is focusing on ‘experiential value’?
 - a] Radhika: The coat should be comfortable to use and not disturb the physician/ doctor while wearing it.
 - b] Latif: The coat should have lots of pockets and space to keep items like pen, notepad, torchlight, etc.

Section C

Instructions: This section has 5 questions. All questions are compulsory. Each question has 3 or 4 statements and 4 possible option choices. Choose ONLY ONE option (out of the 4 given) and mark it on the answer sheet given to you.

Marks: 10

19. Which of these statements is demonstrating Growth Identity? (*Choose only one option that is most appropriate out of the four given*).
 1. “I started learning music and by practicing every day I have been able to improve my pitch and stamina.”
 2. “I am a dietician and expertise in my area is defined by the number of clients I have, rather than how much I know about my subject.”
 3. “I opened a Pizza Cafe by experimenting with different types of flours, sauces, and cheese. I now want to visit Italy to understand how authentic and traditional pizzas are made.”
 4. “I want to gain in-depth knowledge in electrical systems of elevators but don't know what to do next.”

a] 1 & 3 b] 2 & 4 c] 1 & 2 d] 1 & 4
20. What is the pathway a Contributor Changemaker can take in his career to make maximum contributions? (*Rank in the order of most contributive to least contributive option.*)
 1. Connect with other people in the field to work together.
 2. Make significant donations to a cause.
 3. Take up a cause and work dedicatedly towards bringing social change.
 4. Start a business around social change.

a] 1-2-3-4 b] 3-4-1-2 c] 4-1-3-2 d] 1-3-4-2

21. Identify the approaches that lead to sustainable success in any career one chooses. (*Choose only one option that is most appropriate out of the four given.*)
1. Meeting targets and deadlines on time.
 2. Every time you get an opportunity, please your immediate boss to be in their good books.
 3. Spending time every week learning something new that is outside your area of expertise.
 4. Finding out what is the goal behind any work you do and who is going to be impacted by it.
- a] 1 & 2 b] 1 & 3 c] 2 & 4 d] 3 & 4
22. You are unhappy with the quality of the hostel mess food in your college. What are you likely to do about it? (*Rank in the order of most contributive to least contributive option.*)
1. Find an alternate hotel from where you can order food.
 2. Work with the hostel mess cooks to find out 2-3 ways in which they can improve the food.
 3. Speak with the student council and college administration on the decreasing quality of mess food, asking them to take some action.
 4. Just ignore it as college will be over in just a few years.
- a] 2-3-1-4 b] 1-2-3-4 c] 3-1-2-4 d] 3-2-1-4
23. Neerja has been given a project that she has done many times before. How should she go about it? (*Rank in the order of most contributive to least contributive option.*)
1. See in which parts of the project she can try something new and improve that part.
 2. Get to work immediately without wasting much time and do it in the same way as before.
 3. Think of what else she could add on to her project if only she had more time.
 4. Even though she has done it several times before, she can re-look at the project goals and think afresh on how to approach it differently.
- a] 2-3-1-4 b] 3-4-1-2 c] 1-2-4-3 d] 4-1-3-2

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

24. Which of these people is demonstrating a Growth Identity the most?
- a] Delwar: “As a sports journalist, I am willing to write articles on any area beyond sports after doing thorough research in the area.”
 - b] Almas: “My career started with a corporate job where I was a manager. Then when I helped a friend start a restaurant, I became a business- builder. These have helped me to develop my family business.”
 - c] Bamin: “I was given a placement offer as a Sales Representative. But I rejected it, as I am a pharmaceutical graduate, and this is where my education and training is.”

25. Saru has a sales job in a company that manufactures furniture. She plans to develop some skills to improve her sales. Which of the following roots should she focus on developing?
- a] Saru can develop her knowledge of the product that she sells so that she can be confident while selling the product.
 - b] Saru can develop her ability to understand the needs of her customers to provide accurate solutions for them.
 - c] Saru can develop her sales skills to meet quarterly targets.
26. There is need for close coordination between different departments of a company because:
- a] One department may have information which can be useful for the other department.
 - b] That is what is expected as they are part of the same company.
 - c] Different departments bring different perspectives to understand and solve problems faced by the company.
27. We feel successful when students from our country win the Science Olympiad because –
- a] More and more students will develop scientific thinking.
 - b] We are better than students from other countries.
 - c] More and more students will improve their school performance, especially their marks in science subjects.
28. Sushma is a manager in the customer service department of a large software company. Which of the following capabilities can she develop in her team using Imaginative Sympathy?
- a] To be able to handle more customer calls in a day.
 - b] To be able to think and find answers without relying on other teams.
 - c] To be able to keep the needs of the customer as the main focus of their thinking.
29. Tengoni is a skilled and experienced farmer. She approaches her work in several ways. If she approached her work as a Researcher & Knowledge Builder, then what would she focus on?
- a] She could set up rural camps for tourists and student groups.
 - b] She could find out new varieties of crop that can grow on their land.
 - c] She could understand what issues other farmers in the community are facing and empower them.
30. Sanjay joins a consultancy where it is the norm to have long working hours, demanding clients, and tight deadlines. Sanjay is new to such a work environment and is not sure how to deal with it. What would you advise Sanjay to help him deal with the situation?
- a] It is okay for you to feel overwhelmed with the situation. Make sure you inform your manager how difficult you are finding the situation.
 - b] Make an action plan on how to manage your work; you can share it with your manager and ask him for his suggestions on how to make it better.
 - c] Wait for your manager to guide you on how to deal with this kind of situation.

31. Cities are becoming more and more crowded. The existing facilities (e.g. transport, housing) are not able to support the increasing population. As a Contributor, what would you suggest?
- a] Try out different solutions to find which ones are most appropriate for our cities.
 - b] Take the solution which has worked in another country and make it work here.
 - c] Until the population is controlled, there cannot be any effective solution to this problem.
32. Ria worked hard on a project, but because of budget constraints her company did not launch the project. Which of these responses show Contributor approach to this situation?
- a] “I put in so much effort in this project and it didn't even matter. The lesson I have learnt is to put in effort only when a project actually starts.”
 - b] “It was a good experience but no point in thinking about what has already happened. It is best to focus on the next project.”
 - c] “I do feel sad that the project got dropped, but it was worth it as I got to learn a lot along the way.”
33. A popular actor stopped endorsing a Paan Masala brand after his son asked him, “Why do you support poison?”. Which of these statements demonstrate Trust Conduct the most?
- a] “Other youngsters like my son could get influenced by what I say. So, I have to be careful.”
 - b] “I don't want my son to face any controversy or negative publicity because of what I do.”
 - c] “I must support and endorse products & causes that I believe in as what I say or do can have consequences on others.”