

GUJARAT TECHNOLOGICAL UNIVERSITY**BE - SEMESTER-VI (NEW) EXAMINATION – SUMMER 2022****Subject Code:3160002****Date:18/06/2022****Subject Name:Contributor Personality Development Program****Time:10:30 AM TO 01:00 PM****Total Marks: 70****Instructions:**

1. Attempt all questions.
2. Make suitable assumptions wherever necessary.
3. Figures to the right indicate full marks.
4. Simple and non-programmable scientific calculators are allowed.
5. There are 29 questions (in 4 sections) in this question paper.

Section A

Instructions: This section has a scenario. Read carefully before answering the subsequent questions. There are 4 questions in this section. All questions are compulsory. Each question has 3 or 2 options. Choose ONLY ONE option which you consider the most appropriate and mark it on the answer sheet given to you.

Marks: 10

In a news article of 2017, people read about the case of Film and Television Institute of India (FTII). The students of their acting course had decided to boycott classes as their demand of extending the Dialogue Exercise workshop to 3 days (eight hours a day) from the earlier planned 2 days (12 hours a day) was not met by the administration. While the students stated that it was inhuman to work for 12 hours a day, the administration explained that this move is meant to help students focus on completing their other projects and course work within the duration of their course. Rejecting the alternate options suggested by the administration, students remained adamant on not attending their Dialogue Exercise meetings. The institute planned to take strict action.

Source: Hindustan Times; 12/10/17

1. The block between the administration and students could have been avoided if the administration had made an effort to –
 - a] Discuss with all involved on what could be a shared goal in such a situation.
 - b] Listen to the grievances of the students.
 - c] Be strict with specific students before it became a big problem.
2. In the case, students boycotted and disrupted classes to demonstrate their point-of-view. As a student yourself, what is the best way to think-through the situation?
 - a] What is it that we really want to achieve?
 - b] Are there smarter ways of getting to what we want?
 - c] What are other ways in which classes can be boycotted?

3. What could be the reason for such conflicts between students and college administrations?
 - a] Lack of adequate systems and policies to resolve such issues.
 - b] Lack of clear and open communication between the relevant parties.
4. In the above case, if you were part of the administration, why would strict action be important?
 - a] To ensure students learn from the workshop.
 - b] To ensure the course gets over on time.

Section B

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 2 statements. Select ONLY ONE statement that you feel is closest to your thinking and mark it on the answer sheet given to you.

Marks: 20

5. Shekhar, a chef, is facing the challenge of: His customers want quick meals that are also healthy and delicious. What should he do?
 - a] Since he is clear about the goal, he can consider all the alternative approaches and design the solution that combines the best ways.
 - b] He can analyse what are the constraints that stop him (and other chefs). This will help him to study the problem better.
6. A local NGO has organized a cleanliness drive in a locality. Who is thinking about creating value?
 - a] Varsha: "Let us start by cleaning the park. It will become hygienic for the children who play there."
 - b] Rahul: "Let us take photos while we are cleaning the park. It will show others the value of our work."
7. Just an hour before the final show, Pormin, a dress designer, sees that there is a minor fault in one of his dresses. What should he do?
 - a] Make sure that the fault is corrected.
 - b] Not worry about it as it is a minor issue.
8. A salesperson is likely to be more successful at work when –
 - a] S/He executes a sale with high profits for the company.
 - b] S/He executes a sale that benefits both the company and the customer.
9. A senior travel agent is welcoming a new joinee in his office. Which advice is more important for him to give the newcomer?
 - a] It is your responsibility to make each and every guest feel cared for during their vacation.
 - b] It is your responsibility to make sure that hotel reservations are in order each time every time with zero errors.

10. During a natural disaster/ crisis, which is a better way for the Government to earn the trust of the people?
- The Government should create trust in people’s heart by sharing about the work they are doing widely.
 - People will trust the Government more when they see specific steps being taken to manage the crisis well.
11. Which of the founders of the start-ups are seeing more value possibilities?
- How can I make it successful so that it attracts the best of professionals?
 - How can I make the start-up useful for all its stakeholders?
12. Ameena has to choose one subject as an elective. What criteria can she use?
- She can choose based on thinking by herself so that she selects the elective most suitable to her.
 - She can choose what her close friends have selected so she will be motivated to attend the course with them.
13. In a particular football match, what is more important for a player is, that –
- The team wins irrespective of how the player plays.
 - The player plays a significant role in winning the match for the team.
14. Which of these software programmers is likely to make a new app more effective for the users?
- The one who thinks that programming is nothing but a way of interacting with the user.
 - The one who thinks that programming is a sophisticated way to bring in efficiency in business processes.

Section C

Instructions: This section has 5 questions. All questions are compulsory. Each question has 4 statements. Rank the statements in order of most Contributive to least Contributive. Choose ONLY ONE option (out of the 4 given) that is closest to your ranking and mark it on the answer sheet given to you.

Marks: 10

15. A school student has a bright idea for a science project on harnessing wind energy. On discussion with her teacher, she finds out that it requires high-priced materials to make it. Which of these responses will help her to be a solution thinker? (*Rank the statements in the order of most contributive option to least contributive option*).
- “Let me forget this idea and take up a project that does not involve expensive parts.”
 - “The school should provide funds for making projects as students can’t afford them.”
 - “Let me see how to replace the expensive materials with alternative low-cost materials.”
 - “I could research to come up with another way to harness wind energy.”
- a] 3-2-1-4 b] 3-4-2-1 c] 1-2-3-4 d] 3-4-1-2

16. Cellphone service providers have a lot of personal information of subscribers like you. Why shouldn't they provide this data to others? (*Rank the statements in the order of most contributive option to least contributive option.*)
1. It is not said but expected by subscribers that their personal information shall not be shared.
 2. They will lose the loyalty of their subscribers.
 3. Subscribers have not given them permission to do so.
 4. The data can be misused by someone else for their own gains.
- a] 3-2-1-4 b] 3-1-2-4 c] 1-3-4-2 d] 3-4-1-2
17. Varsha wants to make a website to increase credibility of her business and also increase sales. Owing to budget constraints, she needs to make it on her own. Below are some ways that Varsha can make the website. (*Rank the statements in the order of most contributive option to least contributive option.*)
1. Look at other competitor websites and use their pictures and text to make her own website on a free platform available.
 2. Make an original website by writing content, doing a photoshoot, and identifying platforms that are best suited for her website.
 3. Visualize the kind of website that will meet her objectives and work towards building a website that can continuously be upgraded.
 4. Start with making a basic website and depending on how it is received she can make it better.
- a] 3-2-4-1 b] 3-1-4-2 c] 1-3-2-4 d] 2-4-3-1
18. A degree college student is not able to attend the final semester lectures due to a medical problem. By the time she is likely to recover, the final exams will begin. What should she do? (*Rank the different responses in the order of most contributive option to least contributive option.*)
1. Response: The student can take copies of notes from classmates and decide to read them before the exams.
 2. Response: The student can decide to give the final exams based on general knowledge of the topics.
 3. Response: The student can choose not to sit for the final exams without attending all the lectures and give the exam next academic year.
 4. Response: The student can ask her friends to teach her the topics they study in class online. For clarifying doubts, she can call her teachers or seniors.
- a] 1-3-2-4 b] 4-1-2-3 c] 3-4-1-2 d] 2-3-4-1
19. Shamran aspires to become a successful writer. What is your advice to help him make this journey? (*Rank in the order of most contributive option to least contributive option.*)
1. He can just follow other successful writers and try to imitate their writing skills.
 2. He can focus on creating a network in his field and write for newspapers and magazines.
 3. He can develop expertise and perspective by taking courses on writing.
 4. He can practice writing at home every day and read various kinds of literature and other books.
- a] 4-3-2-1 b] 1-3-2-4 c] 2-4-3-1 d] 1-2-3-4

Section D

Instructions: There are 10 questions in this section. All questions are compulsory. Each question has 3 options. Select ONLY ONE option that you feel is the most appropriate and mark it on the answer sheet given to you.

Marks: 30

20. When a solution thinker is presented with a problem e.g., Wi-Fi is not working properly in office, what is he likely to say?
- a] Why not do what is obvious like avoid using the office Wi-Fi but use mobile internet as a Wi-Fi hotspot?
 - b] Why not bring it to the notice of the people who are responsible for solving such problems like the IT department?
 - c] Why not take it up as a challenge to solve and see what can be done to improve the connectivity?
21. Rani works in the Innovation Department of a lift company. She has an idea of innovating one component of the lift which could lead to less power consumption. She knows that it needs experimentation before it can be used. When she suggests the same to her boss, he is not too supportive. How can she approach this situation?
- a] She can pitch the idea to other expert teams who are willing to take it forward.
 - b] She can keep this idea as a side project and work on it as and when time permits.
 - c] She can take guidance from her seniors and other experts and find different ways to experiment on it.
22. Narek tells his family that they will eat healthy food at home rather than go out and eat in a restaurant on his birthday. What else can he choose to do to create more value possibilities?
- a] He can ensure that all family members sit together for the meal.
 - b] He can help to set up the table.
 - c] He can tell his family members he does not expect any gifts.
23. If you are assigned a project that you find boring, what can you do?
- a] Request your teacher to assign a different topic which you are passionate about and likely to do far better in it.
 - b] Find out why the assigned topic is important and be curious to know more that may increase your interest.
 - c] Ask the teacher to explain what is interesting about the topic and whether it is related to any of your interest areas.
24. A team is looking for new treatment for old age-related medical problems like Alzheimer's. For past 5 years they have not arrived at any concrete solution. If they continue, how will it help them in the long run?
- a] The team avoids giving up but continue with the research.
 - b] It will make the team members learn to develop persistence and patience.
 - c] It will make the team believe that they can find solutions to more tougher challenges in the future.

25. Dilna says that when she travels to a new place alone, she not only enjoys it but also overcomes her fear of traveling alone –
- a] She is seeing human & social value.
 - b] She is seeing experiential value.
 - c] She is seeing both experiential and human value.
26. A group of bank employees approach the Branch Manager and complain about one co-worker who doesn't behave well with everyone. As a contributor, what action should the Branch Manager take?
- a] Call for a meeting with all the employees to understand the issue & address the complaint.
 - b] Talk to all the senior employees and take a decision.
 - c] Take note of the complaint and act swiftly against the person, so that there is no damage to the reputation of the bank.
27. Tushar makes it a point to pick up his daughter from school at least twice in a week. And once a month, interacts with the class teacher to understand about the activities in school and offers his help. Which of these reasons show that he is thinking win-win?
- a] At least two times a week, he gets a chance to spend more time and bond with his daughter.
 - b] If he did that regularly, then the teacher is likely to give proper attention to his daughter.
 - c] With regular interactions, teachers and parents (like him) can work together to support the development of students.
28. Praful has volunteered to manage the college magazine. He invites students to write on social issues. What is the value of doing such a thing? So that –
- a] The perspectives of students is known.
 - b] More students are likely to read/ write for the magazine.
 - c] Students feel proud to see their names in the magazine.
29. Pariksha finds out that a teacher is taking tuition classes for her own students beyond school hours. This is normally not advised by the school authorities. What could she ask this teacher?
- a] “Have you thought about the impact on other students who are not taking your tuitions?”
 - b] “Is it that you need additional income?”
 - c] “What if the school authorities find out?”