



Gujarat Technological University
(Established under the Gujarat Act No. 20 of 2007)
Chandkheda, Ahmedabad – 382 424 (Gujarat)

Date: 28/08/2017

**GTU - ITAP organizes Centralized Placement Drive
Of MBA Marketing and HR Students
(2017 Pass-out as well as current year students)
For “CXO Global Consulting Pvt. Ltd.”**

About GTU & ITAP

Gujarat Technological University (GTU) is a premier academic and research institution which has driven new ways of thinking since its 2007 founding, established by the Government of Gujarat vide Gujarat Act No. 20 of 2007. GTU is a State University with 486 affiliated colleges in its fold operating across the state of Gujarat through its FIVE zones at Ahmedabad, Gandhinagar, Vallabh Vidyanagar, Rajkot and Surat. The University caters to the fields of Engineering, Architecture, Management, Pharmacy and Computer Science. The University has about 4 lakh students enrolled in a large number of Diploma, Under Graduate, Post Graduate programs along with the robust Doctoral program.

GTU is associated with Institute and Student development activity right through its inception. In the same direction GTU has established “Integrated Training & Placement (ITAP) Cell”, wings to support Institutes to enhance employability skill in students which help their students to get job and also it would help them to fit in turbulence environment. This Cell also works for development of entrepreneur skills, which helps students to established new business generate employability for society.

- Enhance awareness regarding corporate professionalism
- Enhance soft skills and Employability skills
- Development of Entrepreneurship skill of students
- Specific focus on how stakeholders (Students) will able to fit with today’s turbulence Environment of corporate.

About Recruiter (CXO Global Consulting Pvt. Ltd.

CXO Global Consulting Est. is a global strategy consulting firm that allies with Corporate Honchos to counsel & transform strategy into reality. They cultivate talent, systematize people to be more effective and motivate them to perform at their best. CXO Global Consulting (CGC) offers a range of profiling and consulting services that make a real difference in leadership, business planning, people and culture.

CXO is Bangalore based consulting firm and wants to expand in Gujarat for which talented fresh as well as experience candidates (42 vacancies) are required.

Positions, Salary and Location.(TOTAL 42 Positions)

Position	No.	Location	Package (Per Annum)
Associate New Client Acquisitions	21	Ahmedabad	120000 – 180000+
Associate Recruiter	21	Ahmedabad	120000 – 180000+

Job Description

Position Title: Associate New Client Acquisition

Location: Ahmedabad

Job Description:

New Client Acquisitions

- Generate Client Leads through industry and market research, competition analysis, networking and mapping.
- Prepare an innovative and industry specific approach strategy to ensure maximum client penetration.
- Acquire potential clients in different industry verticals across the region and establish firm tie- ups with them.
- Actively monitoring market trends.
- Establishing brand's presence on Social as well as Professional networking sites and manages all the contents of it.
- Effectively communicating client information and insights to team

Key skills required:

- Good Communication Skills
- Ability to negotiate and convince

Type of Vacancy: Permanent (On role of CXO)

Annual CTC Budget: 120000 – 180000+

Training Period: 6 Months

Working Hours: 9:30 AM – 6:30 PM

Number of Openings: 21

Position Title: Associate Recruiter

Location: Ahmedabad

Job Description:

- Interview process management of entire recruitment cycle including applicant screening, preliminary interviews, soft skill interviews, technical tests, co-ordination of subsequent interviews, salary/offer negotiations and joining formalities.
- Developing and managing strong business relationships with hiring managers to ensure successful placements.
- Preparing and distributing required reports and communications to hiring managers and designated members of management.

- Identify, pre-screen and evaluate qualified candidates; schedule and conduct interviews
- Developing and maintaining business relationships with candidates. Provide superior candidate care including clearly defining position requirements and recruiting process.
- Manage End to End Recruitment Function.

Key skills required:

- Good Communication Skills
- Excellent Communication and Interpersonal skills

Type of Vacancy: Permanent (On role of CXO)

CTC Budget: 120000 – 180000+

Training Period: 6 Months (Discussed salary package will be provided)

Working Hours: 9:30 AM – 6:30 PM

Number of Openings: 21

Registration Details for Recruitment Process

ITAP at GTU has organized a centralized recruitment drive for “**CXO Global Consulting Pvt. Ltd.**” across Gujarat for the MBA Marketing and HR Students of GTU. Register yourself at the link given below

Registration Link: <https://goo.gl/forms/Am2aEjC1Dq1lruox1>

Last date of registration: 11/09/2017 till evening 5:00 PM

Kindly make it convenient to the students to participate in this placement drive organized by the GTU. Students have to register themselves on above given link. The shortlisted students will be confirmed through an email. ***At the time of interview, students are supposed to carry the print out of Confirmation Mail received from ITAP cell.***

Documents to be carried at the time of Interview:

1. Resume / C.V.
2. Passport size photograph – 5 Nos.
3. Original documents/testimonials for verification
4. Photocopies of all the documents/testimonials

For any query please contact

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Registrar